Great American Specialty E&S.
Your Products Liability Market.

The Specialty Excess & Surplus (E&S) Division is a nationwide excess & surplus underwriting unit based in Cincinnati, Ohio. We specialize in primary products liability and excess casualty written on a non-admitted basis. Our experienced underwriters support wholesale insurance brokers located throughout the United States.

There are over 3,000 property and casualty insurance companies in the United States.

Only 50 are included on the Ward’s 50 List for safety, consistency and performance.

Only 4 have been rated “A” or better by A.M. Best for over 100 years.

Only 2 are on both lists.

Great American Insurance Company is 1 of the two.*


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Cincinnati, Ohio 45202
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GAIG.com/Specialty-E-S

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Specialty E&S

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**Primary CGL Products**

**Target Profile**
- Manufacturing & distribution risks
- Minimum premium starting at $7,500
- Minimum deductible starting at $2,500

**Target Classes**
- Automotive parts
- Cosmetics, skin, & hair care products
- Electrical equipment
- Exercise equipment
- Furniture
- Importers & distributors
- Machinery & equipment
- Non-invasive medical products
- Sporting goods
- Start-up operations
- Toys

**Coverage Offerings**
- Non-Admitted
- ISO CG 0001/0037 (12/07)
- CGL/Products & Completed Operations
- Discontinued Products
- Claims-made coverage available
- Specialty Plus Endorsement, Worldwide Coverage Endorsement, and Product Withdrawal Expense

**Ineligible Classes**
- Aircraft products
- Contractors
- Critical auto parts manufacturing
- Ethical pharmaceuticals
- Frequency driven accounts
- Latex
- Nutraceuticals/nutritional supplements
- Permanently invasive medical products

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**Excess/Umbrella**

**Target Profile**
- Manufacturing/products driven accounts
- Premises driven risks
- Minimum premium starting at $1,500

**Target Classes**
- Automotive parts
- Cosmetics, skin, & hair care products
- Electrical equipment
- Exercise equipment
- Furniture
- Importers & distributors
- Machinery
- Non-invasive medical products
- Real estate/habitational
- Restaurants
- Retail
- Sporting goods
- Start-up operations
- Toys

**Coverage Offerings**
- Non-Admitted
- Written on standard Great American forms
- Typical underlying requirements
- CGL: 1/2
- AL: 1MM CSL
- EL: 500/500/500
- Occurrence or Claims-made
- Umbrella or Excess
- $10,000,000 capacity
- Written over Great American Insurance Group insurers or any other insurer rated "A" (Excellent) by A.M. Best Company, Category VI, or higher

**Ineligible Classes**
- Aircraft products
- Auto intensive accounts
- Contractors
- Critical auto parts manufacturing
- Ethical pharmaceuticals
- Latex
- Nutraceuticals/nutritional supplements
- Permanently invasive medical products

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**Submission Requirements**
- ACORD® application with 5 years of currently valued loss history
- Products supplemental application
- Expiring premium, sales, and target pricing
- Websites or brochures
- Financials as needed

**Contacts**

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